



HEALTHCARE DATA CENTERS

WHEN IT'S A MATTER OF LIFE AND DEATH.
LEADING HEALTHCARE COMPANIES
CHOOSE IRON MOUNTAIN.

SERVING HEALTHCARE AND LIFE SCIENCES FOR 65 YEARS

Since 1951, some of the largest brands in healthcare and life sciences have trusted Iron Mountain to protect what matters most. Today, Iron Mountain secures sensitive assets including IT systems, hard copy files, and Electronic Medical Records (EMR) containing electronic Personal Healthcare Information (ePHI). Iron Mountain's purpose-built and underground data centers are ideal for both production and DR needs, protecting sensitive data with multiple physical security layers.

HEALTHCARE & LIFE SCIENCES ACCOUNT MANAGEMENT

Iron Mountain serves more than 2,000 hospitals and 45,000 healthcare customers. The dedicated Iron Mountain Healthcare and Life Sciences account management team understands the responsibilities of IT services delivery with ePHI/EMR.

EXISTING BAA FRAMEWORK, HIPAA COMPLIANCE SUPPORT

Healthcare customers reduce contracting complexity with Iron Mountain's existing Business Associates Agreement (BAA) framework. Iron Mountain data centers support HIPAA standards and provide reliable and cost-effective options for hospitals, insurance, pharmaceutical, and biotech companies. Address exacting requirements with flexible,

secure data center capacity and compliance with information privacy and security regulations.

REDUCE DATA CENTER TCO BY MORE THAN 30%

Iron Mountain colocation customers typically reduce data center total cost of ownership by more than 30% when compared to in-house solutions, maximizing IT budget while strengthening security and reliability.

“WE SOUGHT AN OFFSITE DATA CENTER PROVIDER THAT COULD MEET OUR STRINGENT COMPLIANCE AND DISASTER RECOVERY REQUIREMENTS. FOR THE PAST THREE YEARS, **WE HAVE TRUSTED IRON MOUNTAIN WITH OUR CLOUD STORAGE AND OFFSITE TAPE VAULTING NEEDS, SO ADDING THEIR DATA CENTERS OPERATIONS WAS A NATURAL FIT.**”

- RONALD J. FUSCHILLO, ENGLEWOOD HOSPITAL AND MEDICAL CENTER CIO

SECURITY MAGAZINE TOP 500 MOST SECURE COMPANIES EIGHT YEARS IN A ROW

Protecting what matters most, security is part of Iron Mountain's DNA. Healthcare customers mitigate risks such as HIPAA-related fines, brand damage, and potential customer loss.

The data center is a key component of physical security. Iron Mountain colocation facilities provide multiple layers of protection, delivering environments ready to uphold customer commitments to data privacy. This includes the following features.

- > Perimeter Security
- > Armed-Guard Checkpoints
- > Metal Detectors, Mantraps
- > Biometric Access Controls
- > CCTV Cameras
- > NOC Monitoring
- > DCIM, Asset Tracking



IDEAL FOR PRODUCTION AND DISASTER RECOVERY

Resilience, reliability, and network access make Iron Mountain data centers ideal for production and DR.

- > Underground Data Centers, Protected from Above-ground Risk
- > Purpose-built Data Centers Withstand Natural Disasters
- > Diverse Carriers, Dark Fiber Access

EFFICIENCY: GOOD FOR BUSINESS & THE ENVIRONMENT

Healthcare customers experience significant cost savings by deploying secure and highly efficient facilities.

- > Reduce Energy Intensity by 20% over Next 10 Years
- > Top 20 Renewable Energy Users in the Fortune 1000
- > Leading Power Usage Effectiveness

WHY IRON MOUNTAIN?	CUSTOMER BENEFITS	DIVERSE OFFERING
Large Healthcare / Life Sciences Base	Stability: Established Customer Reputation	Dedicated Data Centers
Data Center Support for HIPAA	Trust: Vetted, Skilled Remote Support	Private Suites
Existing BAA Framework	Cost-Effective: Reduce PUE, TCO	Secure Cages
Highly Secure Data Centers	Agile: Support Hybrid Cloud Strategy	Individual Cabinets
Healthcare Account Mgmt Team	Mitigated Risk: Uptime, Compliance	Network Services
Ideal for Production and DR	Transparency: DCIM, Asset Tracking	Helping Hands Services

WE'RE HERE FOR YOUR CHANGING BUSINESS NEEDS

[IRONMOUNTAIN.COM/DATACENTERS](https://www.ironmountain.com/datacenters)



ABOUT IRON MOUNTAIN

Iron Mountain Incorporated (NYSE: IRM), founded in 1951, is the global leader for storage and information management services. Trusted by more than 225,000 organizations around the world, and with a real estate network of more than 85 million square feet across more than 1,400 facilities in over 50 countries, Iron Mountain stores and protects billions of valued assets, including critical business information, highly sensitive data, and cultural and historical artifacts. Providing solutions that include **information management, digital transformation, secure storage, secure destruction, as well as data centers, cloud services and art storage and logistics**, Iron Mountain helps customers lower cost and risk, comply with regulations, recover from disaster, and enable a more digital way of working. Visit www.ironmountain.com for more information.

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